

Credentials

Sam J. Allen, FACHE, a principal of Allen Allen & Eliot, Inc., has amassed more than 35 years experience in various aspects of health care management. He holds the prestigious designation of Fellowship in the



American College of Healthcare Executives, the nation's highest earned credential in the discipline, awarded only to healthcare executives who pass a rigorous series of examinations, hold specific organizational leadership responsibilities, and regularly meet continuing education requirements.

Mr. Allen holds a Master's degree in Business Administration and an undergraduate degree in Biology. Additionally, Mr. Allen is clinically astute, being a Registered Respiratory Therapist, and holds a current Nursing Home Administrator's License in Montana.

Our Mission

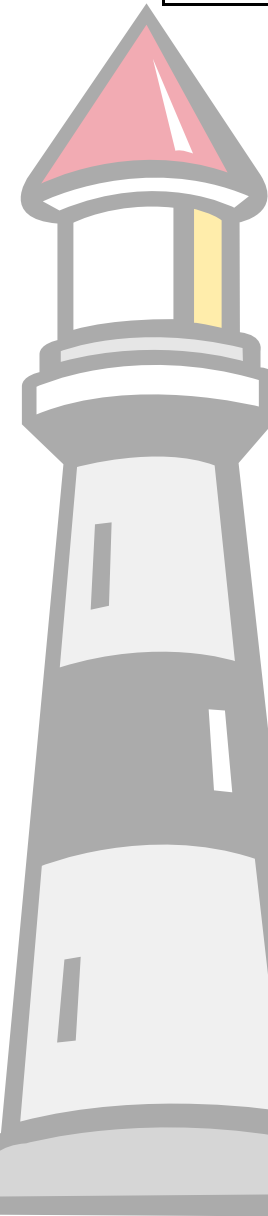
Allen Allen & Eliot provides the highest quality health care advisory services to clients in all venues of health care litigation. We seek to elevate the quality of rural healthcare provision by assisting clients in understanding the reality of today's extremely complex system.

Confidentiality

At Allen Allen & Eliot, we fully understand and honor the delicacy and confidentiality of our interactions with each of our clients. *All details* of our relationship with *each and every client* will be treated as the confidential business property of the client, and are never disclosed to or discussed with any other party. Written confidentiality and non-disclosure agreements are gladly executed.

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Expert Witness Services
Specializing in Rural and
Specialty Healthcare
Organizational Issues



Whether your client organization is a small governmental entity or a larger non-profit, Allen Allen & Eliot can assist with a wide variety of expert-witness services. We understand today's small health care organization, its required operational constraints, and its management and leadership. When you need down-to-earth, experienced-based expert witness solutions, consider Allen Allen & Eliot.

Our Experience Meets Your Needs

What are your client's needs?

The professional employees of Allen Allen & Eliot have amassed quite an impressive list of accomplishments. It's possible that those experiences would be useful to your client.

We've recruited an average of 4 new physicians to each of our managed rural facilities.

We've accomplished financial and operational turn-arounds for facilities losing as much as \$460,000 per year, in as little as 20 months!

We've led a rural organization to be named one of the "Top One-Hundred Hospitals in the United States."

We've added new clinical services, established collaborative relationships, and positioned facilities for growth - in every organization.

We've crafted and managed quality improvement plans. We know what works, and what doesn't.

Specialized Expert Witness Services

Over the years, Allen Allen & Eliot professionals have developed a core group of highly effective management strategies for health care organizations. Those successful strategies rely in great part on the expertise and experience of Sam Allen. Allen Allen & Eliot, Inc. brings that expertise and experience to assist litigants in health-related matters.

General Small-Hospital Management Issues - Because of our extensive hands-on management experience, Allen Allen & Eliot, can quickly and effectively deal with such issues as contractual disputes, personnel issues, and issues related to strategic growth, competition, and relationships with other organizations. If your need is to articulate proper or improper management decision-making or action, you can trust us to give you and your client the correct answer.

Governing Board Responsibilities and Actions - In today's environment, governing board issues are more important than ever before. Allen Allen & Eliot has extensive experience advising boards on contemporary issues, and can define proper or improper board actions on a wide variety of governance issues.

Quality of Care Issues - Providing the Right Care, At the Right Time, In the Right Way - If you and your client need to articulate current quality practices in small and medium size hospitals, you can count on Allen Allen & Eliot, Inc. We have authored and implemented numerous quality improvement plans and participated with large CQI groups of rural hospitals. We have your answers, and can solidify your case.

Adherence to Lawful Mandate Issues - Today's health care regulations are obtuse at best. Let us make your case in plain-sense language. We've been there - we can lead you and your client to the best possible outcome.

Medical Staff Organization and Relationship Issues - One of the most volatile areas of current hospital management practice is physician relationships - whether it's credentialing, employment, or "wishing you hadn't." Our experience can make your case.

If You Have a Need Not Detailed Above - give us a call and discuss your needs. We don't take every case that comes to us, but we'll certainly visit with you about yours, and give you an honest appraisal. We just may have the expertise you need.